Interpretation of Rules

All questions related to the rules of these shows are to be directed to the Livestock Committee. The Florida Gateway Livestock Committee reserves the right to amend, add to and interpret the following Rules and Regulations; and to arbitrarily settle and determine all questions and differences in regard thereto, or otherwise arising out of, connected with or incident to, the Fair. Any violation of the rules will be addressed by the Florida Gateway Fair on an individual basis.

ELIGIBILITY

- 1. Exhibitors must be between the ages of 4 and 18 years of age and must be (i) a resident of Columbia County, (ii) currently enrolled in the Columbia County School System, or (iii) enrolled in a valid home school program within Columbia County. Age is determined as of October 27, 2022. Anyone having graduated from, or currently dropped out of school, shall not be eligible to enter the show or sale. No one under out of school suspension on final entry or show day will be allowed to participate in any show or sale. Physical condition of entrants which result in physical danger to the exhibitor or others may result in rejection of entry or disqualification from any show or sale.

 Each exhibitor will be required to provide proof of
 - Each exhibitor will be required to provide proof of Columbia County Residency or provide proof of enrollment in the Columbia County School District or valid home school program. (valid Driver's license, utility bill or report card)

There will be a mandatory meeting for all 1st year exhibitors and one parent or legal guardian. Dates and times will be posted in the project schedule. There will be multiple dates available, and you only are required to attend one. You must have shown in our fair last year to not attend the meeting.

 FFA Chapters and 4-H Clubs may enter in any show but cannot have an entry on more than one market show (steers, wethers or swine). Chapters will be treated as a single individual for the purpose of complying with the rules of any show. No school shall be able to have an entry in any show. Additionally, FFA or 4-H Teams shall not be eligible for participation in any show.

ENTRIES AND START OF PROJECT

- All entries must be made online at https://columbialiv.fairmanager.com
- 4. There is an entry fee of \$10.00 per animal.
- 5. Space is limited and will be assigned in the order entries are received.
- 6. All animals must be permanently identified. This may include tattoo, brand, or ear tagging. This identification must be included when entered. The exhibitor certifies he/she is the sole owner of the animal being exhibited, and the animal has been cared for the required time frame prior to the fair. The only exception will be for Club or Chapter Animals.
- 7. Any show failing to have 6 qualified entries by the required deadline will be cancelled.
- Florida Gateway Fair reserves the right to reject or accept conditionally any entry of application at any time. Florida Gateway Fair may revoke premiums earned or terminate any exhibitor for just cause, an such decision shall be final.

CLASSES

 Classes will be established at the discretion of the Florida Gateway Fair Livestock Committee after the ending weigh-in. Every attempt will be made to post classes at least 24 hours prior to the show.

ENTRANCE TO FAIR AND PARKING

- 10. All exhibitors must enter the Fairgrounds through the West Gate for both the beginning and ending weigh-in for livestock. During fair week, all vehicles must enter via the Livestock Gate and park in the designated parking area.
- 11. Each exhibitor will be issued one parking pass which will admit the driver and vehicle. However, only one parking pass will be given per family. In addition, each exhibitor will receive two walk-in passes for the exhibitor's parents.
- 12. Tickets will be issued at the conclusion of the ending weigh-in.

HEALTH RULES AND REGULATIONS

13. All animals must meet health regulations as specified by the Department of Agriculture and are subject to the health requirements as set forth by the State of Florida. State inspectors will be on the grounds to check in all animals and accompanying

- papers. No animals are to be unloaded without approval from the inspector on duty.
- 14. A valid health certificate issued by an accredited veterinarian must be presented for each heifer, steer and goat being exhibited at the fair. This certificate should be presented to fair officials at the ending check-in on Thursday.
- 15. All animals must be healthy and sound, free of lice and warts.

DISCLAIMERS

- 16. Florida Gateway Fair will not be responsible for any mistakes in the fair bulletin.
- 17. Florida Gateway Fair or any of its personnel will not be responsible for accidents or errors that may occur. However, every effort will be made to provide for the safety and comfort of the participants, livestock, and guests.
- 18. The owner or custodian of property of any kind brought to the Fairgrounds; either for exhibit or for other purposes, assumes as a condition of its admission to the grounds, all risk and/or responsibility for its loss, damage, or theft.

GENERAL

- 19. The Barn Superintendent will be allowed to make rules and regulations regarding the barn area for the protection, comfort and safety of all exhibitors, exhibitor family members and visitors. This may include limiting access of the public to the barns during shows and the sale.
- 20. No exhibitor will be allowed to SELL more than one (1) market animal (steer, wether or hog). Each exhibitor, however, has the option of weighing in any combination of two market animals. No substitutions of animals may be made after the initial weigh-ins has closed.
- 21. Exhibitors or their designated person must unload the animals for weigh-in. Florida Gateway Fair will not be responsible for any injuries that may occur to an animal during this process.
- 22. Misconduct or failure to cooperate with the show management by the exhibitor, parents or other persons, at any time during this project, may automatically disqualify the exhibitor and the animal(s) from this or future shows.
- 23. Exhibitors will be required to show their own animal(s) in the show. Exceptions will be addressed

- by Florida Gateway Fair on an individual basis. Requests for exceptions must be made in writing to Florida Gateway Fair at 164 SW Mary Ethel Lane, Lake City, Florida 32056. No parents will be allowed in the show ring to assist their child without prior consent of Florida Gateway Fair.
- 24. The Fair Association will supply sufficient bedding for ALL animals. Feed and water pails must be supplied by the exhibitor. All exhibitors are required to feed and care for their animal(s) through Thursday after the sale. Florida Gateway Fair will not be responsible for any items including, but not limited to, items remaining after the sale. A \$25.00 per day charge will be assessed for non-compliance and will be deducted from sale proceeds. Feed and water pans are not to be left in beds between feedings. Exhibitors are encouraged to affix their name to any personal belongings brought to the
- 25. All steers and heifers must be double tied with BOTH a halter and neck rope until final loading on Thursday.
- 26. Social Media guidelines for the Florida Gateway Fair Board, Volunteers, Leaders, Parents and Exhibitors. Ultimately you are responsible for what you post online. Before creating online content, consider some of the risks, and rewards that are involved. Keep in mind that any of your conduct that adversely affects the Florida Gateway Fair & Livestock Show, its clients, exhibitors, volunteers, parents, leaders and its ability to secure the resources needed to fulfill its mission promises, may result in being disqualified from participating as a board member, volunteer, leader, exhibitor, or committee member for the Florida Gateway Fair. The impact of negative online content and negative comments shall mean loss of premium money, any awards received and disqualification from this year's Livestock Show. At the committee's discretion this could include loss of sale money and disqualification from future Livestock Shows. The Florida Gateway Fair Livestock Board of Directors reserves the right to take down and/or report any content that may be negative to the Florida Gateway Fair image or exhibitors. All actions will be determined by the Livestock Board and the Florida Gateway Board of Directors. All decisions of the committee will be final.

GROOMING, TACK, SHOW BOXES AND PERSONAL BELONGINGS

- 27. Exhibitors are encouraged to bring their own tack and show boxes to secure their personal belongings for the duration of the fair. Tack boxes, feed or water pails, and other personal belongings used during fair week may be removed Thursday immediately following the close of the sale or before 12 noon on sale day.
- 28. Exhibitors are expected to groom their own animal for the show. However, parents, guardians, advisors, and leaders may assist the child if necessary. Grooming may take place ONLY IN THE DESIGNATED GROOMING AREA. All animals should be clipped before arriving at fair. There is to be no full body clipping of animals on the Florida Gateway Fair property. You can use clippers to do final touch up if needed. (cattle and goats only)

OFFICIAL PHOTOGRAPHER

29. An official photographer will be designated by Florida Gateway Fair Any exhibitor wishing to engage the service of this photographer may get in touch with him through the Florida Gateway Fair Office. The designated photographer is the only person allowed to take photos during scheduled events including, but not limited to, livestock show, awards ceremony, and sale. All exhibitors and parents are required to cooperate with the photographer and refrain from violating this rule. Please respect this rule!

EXHIBITOR SHOW AND SALE ATTIRE

- 30. Exhibitors are to wear the following attire during the shows and sale:
 - a. Blue or black jeans (without holes) worn outside of boots
 - b. Long Sleeved, button up collared shirt tucked inside jeans
 - c. No hats or baseball caps
 - d. Belt
 - e. Boots or leather shoes no tennis shoes, open toed shoes or flip flops

Please not that Chapter or Club Advisors may require exhibitors to wear the club official dress that complies with this dress code.

JUDGES AND JUDGING

- 31. The decision of the judges shall be final.
- 32. Any exhibitor or parent who interferes with the judging will be promptly excluded from competition; if incident occurs after judging, the premiums awarded will be withheld.
- 33. Animals will be judged with a Grand and Reserve Champion being selected. The first- place animal from each class will compete for Grand Champion. The second-place animal of the class from which the Grand Champion was selected will then compete with the first-place animals of the other classes for Reserve Champion.

SHOWMANSHIP CONTEST

34. Showmanship will be judged on the exhibitor's ability to display their animals and themselves. Classes will be:

> Junior, ages 8-12 years. Intermediate, ages 13-15 years. Senior, ages 16-18.

Exhibitor age to be determined as of October 27, 2022. The showmanship contest will be held immediately following the selection of Grand and Reserve Champion, with the exception of hogs. Hog showmanship will be before the hog show. Only exhibitors who have animals entered in the show are eligible for this contest. Any age division may be deleted or combined with another depending upon number of total entries. You must show in your age group (you cannot "move up" in any age group)

PREMIUMS AND AWARDS

- 35. All show ribbons will be presented at the conclusion of each show.
- 36. Premiums will be paid based on the modified Danish Judging System.

Blue Ribbon = \$30.00 Red Ribbon = \$25.00 White Ribbon = \$20.00

- 37. Premiums will be paid as soon as possible after the close of the fair and mailed to the exhibitor at the address provided on the entry form. Any change in an exhibitor's address should be promptly reported to the Florida Gateway Fair Livestock Committee at 164 SW Mary Ethel Lane, Lake City, Florida 32056.
- 38. A Grand Champion and Reserve Champion will be selected in each show. Both the Grand Champion

- exhibitor and Reserve Champion exhibitor will be awarded a belt buckle.
- 39. The Showmanship Champion in each age group for each species will be awarded a belt buckle.

RELEASE OF LIVESTOCK

40. Animals will be released at the conclusion of the sale or at the discretion of the livestock committee.

YOUTH BEEF HEIFER SHOW (MINIMUM 60 DAY PROJECT)

- 41. Exhibitors must be between the ages of 8-18 age determined as of October 27, 2022
- 42. Beef Heifers are not to exceed 36 months of age.
- 43. Heifers 24 (twenty-four) months of age or older must be safe in calf as verified by a graduate veterinarian or have produced a live calf with that calf being shown at side. Calf at side must be lactating and not over 240 days old at show date. If the animal is open due to being in an embryo transfer program it must be verified by a written statement signed by a licensed embryo technician in order to show.
- 44. If number of entries allows, separate classes will be held for each major beef breed represented.
- 45. Classes will be as follows:

Class 1: Born Jan. 1 - October 27, 2022

Class 2: Born July 1 - December 31, 2021

Class 3: Born Jan. 1 - June 30, 2021

Class 4: Born July 1 - Dec. 31, 2020

Class 5: Born Jan. 1 - June 30, 2020

Class 6: Born Oct 27 - Dec. 31, 2019

- 46. Space is limited and will be assigned in the order entries are received.
- 47. All animals must be permanently identified. This may include tattoo, brand, or ear tagging. This identification MUST be included when entered. The exhibitor certifies he/she is the sole owner of the animal being exhibited, and the animal has been cared for by the Exhibitor at least sixty (60) days prior to the opening of the fair. The only exception will be for Club or Chapter project animals. Only two heifers per exhibitor can be shown. Two (2) Beef, Two (2) Dairy or One (1) Beef and (1) Dairy.

Youth Dairy Heifer Show (Minimum 60 Day Project)

- 48. Exhibitors must be between the ages of 4-18 age determined as of October 27, 2022
- 49. Dairy Heifers are not to exceed 36 months of age.
- 50. Heifers 24 (twenty-four) months of age or older must be safe in calf as verified by a graduate veterinarian or have produced a live calf with that calf being shown at side. Calf at side must be lactating and not over 240 days old at show date. If the animal is open due to being in an embryo transfer program it must be verified by a written statement signed by a licensed embryo technician in order to show.
- 51. If number of entries allows, separate classes will be held for each major beef breed represented.
- 52. Classes will be as follows:

Class 1: Born Jan. 1 – October 27, 2022

Class 2: Born July 1 - December 31, 2021

Class 3: Born Jan. 1 - June 30, 2021

Class 4: Born July 1 - Dec. 31, 2020

Class 5: Born Jan. 1 – June 30, 2020

Class 6: Born Oct 17 – Dec. 31, 2019

- 53. Space is limited and will be assigned in the order entries are received.
- 54. All animals must be permanently identified. This may include tattoo, brand, or ear tagging. This identification MUST be included when entered. The exhibitor certifies he/she is the sole owner of the animal being exhibited, and the animal has been cared for by the Exhibitor at least sixty (60) days prior to the opening of the fair. The only exception will be for Club or Chapter project animals. Only two heifers per exhibitor can be shown. Two (2) Beef, Two (2) Dairy or One (1) Beef and (1) Dairy.
- 55. If number of entries allows, separate classes will be held for each major dairy breed represented.
- 56. Any show failing to have six (6) qualified entries by the required entry deadline will be cancelled.

YOUTH STEER SHOW AND SALE (180 DAY PROJECT)

- 57. Exhibitors must be between the ages of 8-18 age determined as of October 27, 2022
- 58. The maximum beginning weight at the initial weigh in will not exceed 950 pounds. It is highly recommended that no animal weigh less than 600 pounds at initial weigh in.
- 59. All steers must be weighed in and properly identified by Florida Gateway Fair. Means of identification will be at the discretion of Florida Gateway Fair Board of Directors. Should an ear tag become infected or fall out, the exhibitor must notify Florida Gateway Fair within 48 hours so that arrangements may be made to replace the tag. NO animal will be admitted at the final weigh-in without the tag issued by Florida Gateway Fair. Steers will be given one (1) opportunity for weighing. The only exception will be at the request of the weigh master. Any animal not meeting weight requirements as set forth in paragraph 6 will be disqualified.
- 60. All steers must be castrated and dehorned or naturally polled PRIOR to the initial weigh in.
- 61. All steers will be weighed at the mandatory ending weigh-in at the fairgrounds on October 27, 2022. At this time, each steer must weigh no less than 950 pounds, be a maximum of 24 months of age, have no horns and be manageable in order to be eligible for the show. In addition, each steer must have gained at least 1.25 pounds per day (225 pounds over the term of the project). Each animal will be weighed once. The only exception will be at the request of the weigh master or livestock committee. Any animal not meeting these requirements will be disqualified.
- 62. Steers will be sifted by disposition. Sifted steers will not be allowed to enter the fair and must be transported home or to another facility as soon as reasonably possible after disqualification. No steer can be exhibited that cannot be responsibly managed. A reasonable length of time will be given to the exhibitor and animal deemed unruly to demonstrate that the animal can be calmed and safely exhibited. If, at any time the animal is deemed as unmanageable, it may be disqualified

- and must me immediate removed from the fairgrounds.
- 63. No nose rings or tongs will be used to assist the exhibitor in leading their animal.
- 64. Florida Gateway Fair reserves the right to reject or accept conditionally any entry of application at any time. Florida Gateway Fair may revoke premiums earned or terminate any exhibitor for just cause, and such decision shall be final.
- 65. Classes will be established at the discretion of the Florida Gateway Fair Livestock Committee after the ending weigh-in. Every attempt will be made to post classes at least 24 hours prior to the show.
- 66. All animals must meet health regulations as specified by the Department of Agriculture and are subject to the health requirements as set forth by the State of Florida. State inspectors will be on the grounds to check in all animals and accompanying papers. No animals are to be unloaded without approval from the inspector on duty.
- 67. Steers are subject to being tested for illegal drugs as they are weighed at ending weigh-in. Additionally, the Grand and Reserve Champions and each class winner may be tested immediately following the show. Any animal testing positive will be disqualified from the show and must be removed from the premises. Exhibitors of any animal testing positive will also forfeit any premiums already awarded. The method of testing will be at the discretion of the Livestock Committee and Fair Board.
- 68. All animals must be healthy and sound, free of lice and warts.
- 69. A complete record book will be required and must be turned in no later than one hour following the conclusion of the ending weigh-in on Thursday. Books will be screened on Thursday, for completeness. Any book that is not complete will result in the loss of premium. If the exhibitor does not submit a record book, the exhibitor and animal will be disqualified. The animal must then be removed from the fairgrounds immediately.
- 70. The resale price will be set through open auction held at the beginning of the livestock sale on Thursday.
- 71. Add on's will be accepted and must be paid for night
- 72. All steers will be auctioned by the pound and sold for slaughter. The maximum sale "pay" weight will

- be 1350 pounds. Sale weight of all steers will be receiving weight (up to 1350 pounds)
- 73. A 4% (four percent) sales commission on gross sales price will be collected by Florida Gateway Fair on each steer.
- 74. Thank you, letters are due on December 2, 2022 and must be turned in to the fair office by 4:00pm.

 Letters must be in an unsealed, addressed (including a return address) and stamped envelope for each buyer. If letters do not meet the above requirements, the letters will not be accepted.

 Letters can be typed or handwritten. A deduction of \$25.00 per week will be made from the exhibitor's sale proceeds until thank you letters are turned in to the fair office.
- 75. There will be a mandatory deduction of no more than \$50.00 from the final purchase for one plaque. If you need extra plaques for multiple buyers, it will be your responsibility to make arrangements with the fair office. Requests for additional plaques must be emailed to the fair office at info@floridagatewayfairgrounds.org no later than two weeks following the livestock sale. Exhibitors will be notified when plaques are ready to be picked up from the fair office. Plaques MUST be picked up and delivered before the exhibitors check will be released. The buyer's receipt must be returned to the Florida Gateway Fair Office for this deduction to cease.
- 76. Buyers are an integral part of these projects. Each exhibitor is expected to solicit buyers for their animal (marketing). Parents should assist their children with this aspect of the project in order to achieve the most success.
- 77. All buyers are encouraged to pay for their purchases through Florida Gateway Fair the night of the sale with the exception of buyers receiving prior approval from Florida Gateway Fair. The minimum amount any person may pay toward the purchase of a steer is .25 per pound. Anything less will be treated as an ad on.
- 78. The buyer agrees to pay the price called out by the auctioneer unless objection is made at the time of sale.
- 79. The seller agrees with the decisions of the auctioneer as to which bid, the size bid, and when the final bid shall be taken.
- 80. The seller agrees to rely on the decision of Florida Gateway Fair as to the selection of an auctioneer.

YOUTH SWINE SHOW AND SALE (110 DAY PROJECT)

- 81. Exhibitors must be between the ages of 8-18 age determined as of October 27, 2022.
- 82. All hogs must be properly identified by Florida Gateway Fair. Means of identification will be at the discretion of Florida Gateway Livestock Committee on July 9, 2022. Should an ear tag become infected or fall out, the exhibitor must notify Florida Gateway Fair within 48 hours so that arrangements may be made to replace the tag. NO animal will be admitted at the final weigh-in without the tag issued by Florida Gateway Fair. Hogs will be given one (1) opportunity for weighing. The only exception will be at the request of the weigh master.
- 83. Any show failing to have six (6) qualified entries by the required entry deadline will be cancelled.
- 84. Florida Gateway Fair reserves the right to reject or accept conditionally any entry of application at any time. Florida Gateway Fair may revoke premiums earned or terminate any exhibitor for just cause, and such decision shall be final.
- 85. Classes will be established at the discretion of the Florida Gateway Fair Livestock Committee after the ending weigh-in. Every attempt will be made to post classes at least 24 hours prior to the show.
- 86. All hogs must be weighed at the mandatory end weigh-in at the fairgrounds on October 27, 2022 at this time, each hog must weigh at least 230 pounds, but no more than 300 pounds.
- 87. Animals will be weighed only once. The only exception will be at the request of the weighmaster.
- 88. Clipping is not required, if you choose to clip your animal hair you must leave at least ½" of hair.
- 89. A complete record book will be required and must be turned in no later than one hour following the conclusion of the ending weigh-in on Thursday. Books will be screened on Thursday, for completeness. Any book that is not complete will result in the loss of premium. If the exhibitor does not submit a record book, the exhibitor and animal will be disqualified. The animal must then be removed from the fairgrounds immediately.
- 90. The resale price will be set through open auction held at the beginning of the livestock sale on Thursday.

- Add on's will be accepted and must be paid for night of sale.
- 92. All hogs will be auctioned by the pound and sold for slaughter.
- 93. A 6% (six percent) sales commission on gross sales price will be collected by Florida Gateway Fair on each hog.
- 94. Thank you, letters are due on December 2, 2022 and must be turned in to the fair office by 4:00pm.

 Letters must be in an unsealed, addressed (including a return address) and stamped envelope for each buyer. If letters do not meet the above requirements, the letters will not be accepted.

 Letters can be typed or handwritten. A deduction of \$25.00 per week will be made from the exhibitor's sale proceeds until thank you letters are turned in to the fair office.
- 95. There will be a mandatory deduction of no more than \$50.00 from the final purchase for one plaque. If you need extra plaques for multiple buyers, it will be your responsibility to make arrangements with the fair office. Requests for additional plaques must be emailed to the fair office at info@floridagatewayfairgrounds.org no later than two weeks following the livestock sale. Exhibitors will be notified when plaques are ready to be picked up from the fair office. Plaques MUST be picked up and delivered before the exhibitors check will be released. The buyer's receipt must be returned to the Florida Gateway Fair Office for this deduction to cease.
- 96. Buyers are an integral part of these projects. Each exhibitor is expected to solicit buyers for their animal (marketing). Parents should assist their children with this aspect of the project in order to achieve the most success.

YOUTH MEAT GOAT SHOW AND SALE AND WETHER SALE (MINIMUM 60 DAY PROJECT – DOES) (MINIMUM 110 DAY PROJECT – WETHERS)

- 97. Exhibitors must be between the ages of 4-18 age determined as of October 27, 2022
- 98. All wethers will be properly identified at the discretion of the Florida Gateway Livestock Committee on July 9, 2022

- 99. Any show failing to have six (6) qualified entries by the required entry deadline will be cancelled.
- 100. Participants may exhibit two (2) females and one (1) wether.
- 101. Goats are not to exceed 36 thirty-six months of age.
- 102. Wethers are not to exceed 12(twelve) months of age.
- 103.It is highly recommended that wethers weigh no less than 20-30 pounds at initial tag in. Wethers must be a minimum of 60 pounds at final weigh in.
- 104. Goats being exhibited with kid(s) at side must be lactating.
- 105. Florida Gateway Fair reserves the right to reject or accept conditionally any entry of application at any time. Florida Gateway Fair may revoke premiums earned or terminate any exhibitor for just cause, and such decision shall be final.
- 106. Exhibitors between the ages of 8 and 18 showing a market animal (wether) must complete a record book. Peewee exhibitors who choose to sell their wether must complete the peewee record book. A complete record book will be required and must be turned in no later than one hour following the conclusion of the ending weigh-in on Thursday. Books will be screened on Thursday, for completeness. Any book that is not complete will result in the loss of premium. If the exhibitor does not submit a record book, the exhibitor and animal will be disqualified. The animal must then be removed from the fairgrounds immediately.
- 107. The resale price will be set through open auction held at the beginning of the livestock sale on Thursday.
- 108.Add on's will be accepted and must be paid for night of sale.
- 109.All market goats will be auctioned as a unit and sold. A 4% sales commission on gross sale price will be collected by the Fair Association on each animal to help finance the show and sale.
- 110.MARKET GOATS: Thank you, letters are due on December 2, 2022 and must be turned in to the fair office by 4:00pm. Letters must be in an unsealed, addressed (including a return address) and stamped envelope for each buyer. If letters do not meet the above requirements, the letters will not be accepted. Letters can be typed or handwritten. A deduction of \$25.00 per week will be made from the exhibitor's sale proceeds until thank you letters are turned in to the fair office.

- 111. There will be a mandatory deduction of no more than \$50.00 from the final purchase for one plaque. If you need extra plaques for multiple buyers, it will be your responsibility to make arrangements with the fair office. Requests for additional plaques must be emailed to the fair office at info@floridagatewayfairgrounds.org no later than two weeks following the livestock sale. Exhibitors will be notified when plaques are ready to be picked up from the fair office. Plaques MUST be picked up and delivered before the exhibitors check will be released. The buyer's receipt must be returned to the Florida Gateway Fair Office for this deduction to cease.
- 112. Buyers are an integral part of these projects. Each exhibitor is expected to solicit buyers for their animal (marketing). Parents should assist their children with this aspect of the project in order to achieve the most success.
- 113. All buyers will be required to pay for their purchases through Florida Gateway Fair the night of the sale with the exception of buyers receiving prior approval from Florida Gateway Fair.
- 114. The buyer agrees to pay the price called out by the auctioneer unless objection is made at the time of sale.
- 115. The seller agrees with the decisions of the auctioneer as to which bid, the size bid, and when the final bid shall be taken.
- 116. The seller agrees to rely on the decision of Florida Gateway Fair as to the selection of an auctioneer.

How to Address Thank You Letters

Thank you letters are due on December 2, 2022 and must be turned into the fair office by 4:00pm. Letters must be in an **unsealed, addressed (including a return address) and stamped envelope** for each buyer. Letters can be typed or handwritten. A deduction of \$25 per week will be made from the exhibitors sale proceeds until thank you letters are turned in.

Your First & Last Name
Your Street Address
Your City, State & Zip

Buyer's First & Last Name
Buyer's Street Address
Buyer's City, State & Zip

- **1. Return Address:** Your name and address go in the upper left corner of the envelope.
- **2. Delivery Address:** Your buyer's name and address go in the center of the envelope.
- 3. Stamp: The stamp goes in the upper right hand corner

Your Thank You Letters **WILL NOT** be accepted if:

- The return address is not on the envelope.
- The buyer's address is not on the envelope.
- There is no stamp on the envelope.
- The addresses or stamp are placed in the wrong area.
- Your envelope is sealed shut.
- Your letter is not placed inside the envelope.

